

JOB DESCRIPTION

BDE

Job Description

BDE | CandorWorks Private Limited

Organization Unit	CandorWorks Private Limited
Division	Tele-Marketing
Position	BDE
Location	Pune

About Position

Candidate must hold an experience in HQL, BANT, SQL Campaigns, Appointment Generation or Tele Verification !

Responsibilities

The candidate will engage in the below role:

Cold calling, gathering intelligence, handling objections, Business- to- Business lead generation in the concerned Geographies.

Responsible for establishing account presence and building trust with key contacts.

Responsible for meeting or exceeding monthly metrics such as identifying new prospects and setting appointments et.

Maintain and update customer contact records.

Enhance own development by taking responsibility for staying informed and up to date with industry knowledge.

Behavioral Skills Set

Excellent Communication Skills

Proactive though process

Date : 2022-04-29